



Credit Select Plus Program- Nuts and Bolts

- Provides up to 10 lenders in one single platform. One application is presented to every available lender based on built in filters and algorithms. Typically, each application is presented to 4 to 7 lenders for decision in a matter of seconds.
- Every lender presented the application can issue a declination or present as many offers as they deem warranted. Offers may include various loan amounts and terms.
- Flexxbuy has no say or impact on the decisions made by the lender. Decisions are generally automated based on information provided on the individual's application and credit report.
- Flexxbuy can not intervene on behalf of the applicant. Only the applicant can communicate with lenders.
- The applicant can accept one of the offers or decide to not accept an offer. The acceptance process is done on-line through the lender's website.
- Offers are pre-approvals and often subject to verification of information provided on the application, typically income.
- The application results in no inquiry on the applicant's credit report making it a truly no risk application.
- Applications from different family members can be submitted.
- It is possible to accept offers from more than one lender if the amounts offered is insufficient to satisfy the needs of the applicant.
- While credit is the most significant approval criteria, other factors such as recent activity, gross income and debt-to-income ratios also have an impact. Individuals with a gross income of less than \$24,000 per year are filtered out from being presented to a number of lenders.
- FICO credit scores will vary from credit bureau and per lender. The most typical FICO score used by services, like Creditkarma, is FICO 8. Lenders may use other scoring basis that result in wildly different scores.
- While we have lenders that approve individuals with credit scores as low as 500, most people with very low scores will get declined. The probability of someone getting approved by a lender decreases as the credit score decreases.
- In general, our lenders provide true unsecured loans. We have one lender in the platform that, rather than decline the application outright, will present offers that are subject to security (typically a car or boat). While most of these offers do not result in a funded loan, we do experience a good number of funded secured loans.

- Most loans fund in 1 to 3 business days, but the actual funding is subject to the applicant's cooperation in providing the required support documents and satisfying the requirements of the lender.
- The funds are paid directly to the consumer. We have a process that works very well so in almost every case, our merchants get paid. It is important to follow the process we provide during orientation to minimize risk.
- Most lenders will include a closing cost to the borrower of 1 to 6 percent. This is disclosed to the borrower at the time of offer acceptance and is reflected in the loan APR.
- Our funding fee is based on the funding amount or your invoice amount to the customer, whichever is lower. For example, if a loan funds for \$10,000 but you only collect \$5,000 from the customer, we will bill you based on \$5,000. Likewise, if the billing amount is \$5,000 but the loan only funds for \$3,000, we will bill you based on \$3,000. We operate under an honor system with our clients so we will accept the billable amount you provide us.
- We automatically deduct our fee from the business bank account you provided us, approximately 10 days after funding unless you notify us that the funds have not been paid. We ask that you notify us within 5 to 7 days if you require additional time.
- Approval statistics will vary based on product/service and customer demographics. We have some clients that experience an 80 percent approval rate and others that experience a 20 percent approval rate. We suggest a minimum of 20 applications in order to establish an expectation since declines and approvals tend to happen in bunches.
- We highly suggest that our clients focus on the successes rather than the failures. Since financing is often a last resort, sales that result from funded loans usually means revenue that would otherwise never occur. Declines are just the conclusion of a non-sale that would still be a non-sale if financing was not an option.
- Flexxbuy is designed to be an effective tool for businesses, regardless of volume. Our average billable funding amount is \$6,000. So, even if a business utilizes it only three times a year, all the yearly \$59 subscription fees will be rebated back against the funding fees. The business would gross \$18,000 in additional revenue and pay a total of \$849 in fees for a net profit of \$17,151. Flexxbuy pays for itself.

Other Programs

- Depending on your industry, business size and other criteria, Flexxbuy may offer your business other possible financing solutions. Flexxbuy cannot guarantee acceptance into any third party program. Approvals are subject to the lenders discretion